The Maine Turnpike Authority

Accrual Basis Presentation

Toll Revenue & Transaction Comparison 2017 to 2015

	Toll Revenue						Transactions				
	2017	2016	2015	% 2017 vs 2015	Change		2017	2016	2015	% 2017 vs 2015	Change
January											
Net Toll Revenue	10,164,305.84	9,470,025.86	8,657,251.75	17.41%	1,507,054.09	Passenger	5,246,169	4,959,045	4,406,963	19.04%	839,206
Volume Discount - Business	(179,258.04)	(165,535.58)	(156,722.07)	14.38%	(22,535.97)	Commercial	596,847	549,598	524,252	13.85%	72,595
Volume Discount - Personal	(698,415.74)	(625,314.66)	(516,720.86)	35.16%	(181,694.88)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	30,485	25,430	35,017	-12.94%	(4,532)
Net Fare Revenue	**9,286,632.06**	**8,679,175.62**	**7,983,808.82**	**16.32%**	**1,302,823.24**	**Total Transactions**	**5,873,501**	**5,534,073**	**4,966,232**	**18.27%**	**907,269**
February											
Net Toll Revenue	8,992,910.92	9,417,799.96	8,078,822.67	11.31%	914,088.25	Passenger	4,612,505	4,857,391	4,137,276	11.49%	475,229
Volume Discount - Business	(151,013.59)	(160,158.25)	(157,380.43)	-4.05%	6,366.84	Commercial	518,800	541,324	497,868	4.20%	20,932
Volume Discount - Personal	(520,591.35)	(622,908.16)	(469,148.27)	10.97%	(51,443.08)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	36,356	27,012	36,289	0.18%	67
Net Fare Revenue	**8,321,305.98**	**8,634,733.55**	**7,452,293.97**	**11.66%**	**869,012.01**	**Total Transactions**	**5,167,661**	**5,425,727**	**4,671,433**	**10.62%**	**496,228**
March											
Net Toll Revenue	10,704,179.97	10,662,964.37	10,056,826.22	6.44%	647,353.75	Passenger	5,611,200	5,489,678	5,187,747	8.16%	423,453
Volume Discount - Business	(192,992.93)	(196,258.89)	(182,010.44)	6.03%	(10,982.49)	Commercial	616,637	616,557	580,027	6.31%	36,610
Volume Discount - Personal	(795,768.26)	(757,062.27)	(689,778.51)	15.37%	(105,989.75)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	30,655	25,904	25,104	22.11%	5,551
Net Fare Revenue	**9,715,418.78**	**9,709,643.21**	**9,185,037.27**	**5.77%**	**530,381.51**	**Total Transactions**	**6,258,492**	**6,132,139**	**5,792,878**	**8.04%**	**465,614**
1ST QUARTER						**1ST QUARTER**					
Net Toll Revenue	29,861,396.73	29,550,790.19	26,792,900.64	11.45%	3,068,496.09	Passenger	15,469,874	15,306,114	13,731,986	12.66%	1,737,888
Volume Discount - Business	(523,264.56)	(521,952.72)	(496,112.94)	5.47%	(27,151.62)	Commercial	1,732,284	1,707,479	1,602,147	8.12%	130,137
Volume Discount - Personal	(2,014,775.35)	(2,005,285.09)	(1,675,647.64)	20.24%	(339,127.71)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	97,496	78,346	96,410	1.13%	1,086
Net Fare Revenue	**27,323,356.82**	**27,023,552.38**	**24,621,140.06**	**10.98%**	**2,702,216.76**	**Total Transactions**	**17,299,654**	**17,091,939**	**15,430,543**	**12.11%**	**1,869,111**
April											
Net Toll Revenue	11,021,129.00	10,871,783.92	10,530,016.81	4.66%	491,112.19	Passenger	5,750,504	5,593,476	5,370,426	7.08%	380,078
Volume Discount - Business	(177,988.00)	(181,900.08)	(187,845.45)	-5.25%	9,857.45	Commercial	612,612	610,639	607,406	0.86%	5,206
Volume Discount - Personal	(713,567.68)	(689,631.57)	(664,900.30)	7.32%	(48,667.38)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	23,778	22,195	22,969	3.52%	809
Net Fare Revenue	**10,129,573.32**	**10,000,252.27**	**9,677,271.06**	**4.67%**	**452,302.26**	**Total Transactions**	**6,386,894**	**6,226,310**	**6,000,801**	**6.43%**	**386,093**
May											
Net Toll Revenue	12,830,345.57	12,283,540.31	11,943,905.33	7.42%	886,440.24	Passenger	6,686,813	6,380,023	6,193,398	7.97%	493,415
Volume Discount - Business	(210,953.38)	(194,701.94)	(179,525.95)	17.51%	(31,427.43)	Commercial	708,008	662,937	637,951	10.98%	70,057
Volume Discount - Personal	(836,259.13)	(740,795.29)	(674,612.90)	23.96%	(161,646.23)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	22,780	21,670	21,910	3.97%	870
Net Fare Revenue	**11,783,133.06**	**11,348,043.08**	**11,089,766.48**	**6.25%**	**693,366.58**	**Total Transactions**	**7,417,601**	**7,064,630**	**6,853,259**	**8.23%**	**564,342**
June											
Net Toll Revenue	13,696,909.25	13,321,033.26	12,637,293.66	8.38%	1,059,615.59	Passenger	7,224,006	6,964,629	6,546,622	10.35%	677,384
Volume Discount - Business	(204,517.91)	(208,670.46)	(191,820.19)	6.62%	(12,697.72)	Commercial	717,848	698,050	671,709	6.87%	46,139
Volume Discount - Personal	(828,545.37)	(764,248.88)	(697,644.73)	18.76%	(130,900.64)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	22,777	23,085	20,700	10.03%	2,077
Net Fare Revenue	**12,663,845.97**	**12,348,113.92**	**11,747,828.74**	**7.80%**	**916,017.23**	**Total Transactions**	**7,964,631**	**7,685,764**	**7,239,031**	**10.02%**	**725,600**
2ND QUARTER						**2ND QUARTER**					
Net Toll Revenue	37,548,383.82	36,476,357.49	35,111,215.80	6.94%	2,437,168.02	Passenger	19,661,323	18,938,128	18,110,446	8.56%	1,550,877
Volume Discount - Business	(593,459.29)	(585,272.48)	(559,191.59)	6.13%	(34,267.70)	Commercial	2,038,468	1,971,626	1,917,066	6.33%	121,402
Volume Discount - Personal	(2,378,372.18)	(2,194,675.74)	(2,037,157.93)	16.75%	(341,214.25)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	69,335	66,950	65,579	5.73%	3,756
Net Fare Revenue	**34,576,552.35**	**33,696,409.27**	**32,514,866.28**	**6.34%**	**2,061,686.07**	**Total Transactions**	**21,769,126**	**20,976,704**	**20,093,091**	**8.34%**	**1,676,035**
YTD 6/30						**YTD 6/30**					
Net Toll Revenue	67,409,780.55	66,027,147.68	61,904,116.44	8.89%	5,505,664.11	Passenger	35,131,197	34,244,242	31,842,432	10.33%	3,288,765
Volume Discount - Business	(1,116,723.85)	(1,107,225.20)	(1,055,304.53)	5.82%	(61,419.32)	Commercial	3,770,752	3,679,105	3,519,213	7.15%	251,539
Volume Discount - Personal	(4,393,147.53)	(4,199,960.83)	(3,712,805.57)	18.32%	(680,341.96)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	166,831	145,296	161,989	2.99%	4,842
Net Fare Revenue	**61,899,909.17**	**60,719,961.65**	**57,136,006.34**	**8.34%**	**4,763,902.83**	**Total Transactions**	**39,068,780**	**38,068,643**	**35,523,634**	**9.98%**	**3,545,146**

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	Toll Revenue						Transactions				
	2017	2016	2015	% 2017 vs 2015	Change		2017	2016	2015	% 2017 vs 2015	Change
July											
Net Toll Revenue	15,404,673.17	15,272,205.53	14,960,104.67	2.97%	444,568.50	Passenger	8,355,762	8,194,657	7,923,391	5.46%	432,371
Volume Discount - Business	(187,205.09)	(182,944.36)	(200,372.66)	-6.57%	13,167.57	Commercial	678,414	659,530	691,024	-1.82%	(12,610)
Volume Discount - Personal	(721,364.68)	(682,664.51)	(686,696.76)	5.05%	(34,667.92)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	21,329	20,665	21,528	-0.92%	(199)
Net Fare Revenue	**14,496,103.40**	**14,406,596.66**	**14,073,035.25**	**3.01%**	**423,068.15**	**Total Transactions**	**9,055,505**	**8,874,852**	**8,635,943**	**4.86%**	**419,562**
August											
Net Toll Revenue	15,979,160.88	15,821,383.41	15,137,699.24	5.56%	841,461.64	Passenger	8,647,586	8,422,237	8,044,105	7.50%	603,481
Volume Discount - Business	(212,644.81)	(207,849.76)	(186,411.77)	14.07%	(26,233.04)	Commercial	740,545	721,156	669,282	10.65%	71,263
Volume Discount - Personal	(838,152.06)	(790,426.02)	(661,611.58)	26.68%	(176,540.48)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	23,799	22,332	21,590	10.23%	2,209
Net Fare Revenue	**14,928,364.01**	**14,823,107.63**	**14,289,675.89**	**4.47%**	**638,688.12**	**Total Transactions**	**9,411,930**	**9,165,725**	**8,734,977**	**7.75%**	**676,953**
September											
Net Toll Revenue	13,352,695.63	13,245,888.06	12,687,323.00	5.24%	665,372.63	Passenger	7,155,965	6,963,760	6,603,824	8.36%	552,141
Volume Discount - Business	(188,866.83)	(182,871.96)	(180,782.34)	4.47%	(8,084.49)	Commercial	676,662	681,287	659,311	2.63%	17,351
Volume Discount - Personal	(777,186.24)	(741,348.18)	(674,930.52)	15.15%	(102,255.72)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	21,140	20,635	20,702	2.12%	438
Net Fare Revenue	**12,386,642.56**	**12,321,667.92**	**11,831,610.14**	**4.69%**	**555,032.42**	**Total Transactions**	**7,853,767**	**7,665,682**	**7,283,837**	**7.82%**	**569,930**
3RD QUARTER						**3RD QUARTER**					
Net Toll Revenue	44,736,529.68	44,339,477.00	42,785,126.91	4.56%	1,951,402.77	Passenger	24,159,313	23,580,654	22,571,320	7.04%	1,587,993
Volume Discount - Business	(588,716.73)	(573,666.08)	(567,566.77)	3.73%	(21,149.96)	Commercial	2,095,621	2,061,973	2,019,617	3.76%	76,004
Volume Discount - Personal	(2,336,702.98)	(2,214,438.71)	(2,023,238.86)	15.49%	(313,464.12)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	66,268	63,632	63,820	3.84%	2,448
Net Fare Revenue	**41,811,109.97**	**41,551,372.21**	**40,194,321.28**	**4.02%**	**1,616,788.69**	**Total Transactions**	**26,321,202**	**25,706,259**	**24,654,757**	**6.76%**	**1,666,445**
October											
Net Toll Revenue	12,920,443.79	12,553,068.87	12,304,135.77	5.01%	616,308.02	Passenger	6,896,299	6,575,273	6,400,597	7.74%	495,702
Volume Discount - Business	(204,795.12)	(199,794.77)	(200,059.35)	2.37%	(4,735.77)	Commercial	688,972	662,795	666,958	3.30%	22,014
Volume Discount - Personal	(822,971.14)	(755,799.33)	(740,163.69)	11.19%	(82,807.45)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	21,791	21,465	20,927	4.13%	864
Net Fare Revenue	**11,892,677.53**	**11,597,474.77**	**11,363,912.73**	**4.65%**	**528,764.80**	**Total Transactions**	**7,607,062**	**7,259,533**	**7,088,482**	**7.32%**	**518,580**
November											
Net Toll Revenue					0.00	Passenger					0
Volume Discount - Business					0.00	Commercial					0
Volume Discount - Personal					0.00	Commuter					0
Commuter Revenue					0.00	Non Revenue					0
Net Fare Revenue	**0.00**	**0.00**	**0.00**		**0.00**	**Total Transactions**	**0**	**0**	**0**		**0**
December											
Net Toll Revenue					0.00	Passenger					0
Volume Discount - Business					0.00	Commercial					0
Volume Discount - Personal					0.00	Commuter					0
Commuter Revenue					0.00	Non Revenue					0
Net Fare Revenue	**0.00**	**0.00**	**0.00**		**0.00**	**Total Transactions**	**0**	**0**	**0**		**0**
4TH QUARTER						**4TH QUARTER**					
Net Toll Revenue	12,920,443.79	12,553,068.87	12,304,135.77	5.01%	616,308.02	Passenger	6,896,299	6,575,273	6,400,597	7.74%	495,702
Volume Discount - Business	(204,795.12)	(199,794.77)	(200,059.35)	2.37%	(4,735.77)	Commercial	688,972	662,795	666,958	3.30%	22,014
Volume Discount - Personal	(822,971.14)	(755,799.33)	(740,163.69)	11.19%	(82,807.45)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	21,791	21,465	20,927	4.13%	864
Net Fare Revenue	**11,892,677.53**	**11,597,474.77**	**11,363,912.73**	**4.65%**	**528,764.80**	**Total Transactions**	**7,607,062**	**7,259,533**	**7,088,482**	**7.32%**	**518,580**
YTD 12/31						**YTD 12/31**					
Net Toll Revenue	125,066,754.02	122,919,693.55	116,993,379.12	6.90%	8,073,374.90	Passenger	66,186,809	64,400,169	60,814,349	8.83%	5,372,460
Volume Discount - Business	(1,910,235.70)	(1,880,686.05)	(1,822,930.65)	4.79%	(87,305.05)	Commercial	6,555,345	6,403,873	6,205,788	5.63%	349,557
Volume Discount - Personal	(7,552,821.65)	(7,170,198.87)	(6,476,208.12)	16.62%	(1,076,613.53)	Commuter	0	0	0		0
Commuter Revenue	0.00	0.00	0.00		0.00	Non Revenue	254,890	230,393	246,736	3.30%	8,154
Net Fare Revenue	**115,603,696.67**	**113,868,808.63**	**108,694,240.35**	**6.36%**	**6,909,456.32**	**Total Transactions**	**72,997,044**	**71,034,435**	**67,266,873**	**8.52%**	**5,730,171**